



**Thank you for your interest in a career with Harvard Risk Management Corporation.**

At Harvard Risk Management Corporation, we firmly believe that our success is a direct reflection of our talented agents. It's because of this, that we are constantly looking for outgoing and self-motivated individuals with a winning attitude and work ethic.

Our company's record of steady, significant growth provides our agents with tremendous opportunity for personal and professional advancement. This consistent growth is matched by the stability of a seasoned leadership team which constantly strives to promote a success-oriented environment that not only challenges our agents, but recognizes their successes.

**Harvard Risk Management Corporation:** Where people are valued and exciting careers are built!

**Corporate Offices:**

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13155 Noel Rd, Suite 900  
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# FREQUENTLY ASKED QUESTIONS

**Q.** Where is the company based?

**A.** The HRMC Corporate offices are located in Dallas, Texas, and the company has several regional offices throughout North America.

**Q.** How long has the company been in business?

**A.** Harvard Risk Management Corporation was founded in 1994 and has now become one of the largest employee benefit brokers in the US.

**Q.** Is the company listed with the Better Business Bureau?

**A.** Yes, Harvard Risk Management Corporation maintains an "A+" rating with the BBB and is an Accredited Member. You can view our profile here [www.harvardbenefits.com/bbb](http://www.harvardbenefits.com/bbb)

**Q.** Is there a cost to join the company?

**A.** No, There is no cost to join HRMC!

**Q.** Where would I work? Do you have a local office?

**A.** Although we do have regional offices throughout the country, most of our agents prefer to work from the convenience of their home office.

**Q.** What kind of training and support does the company offer its agents?

**A.** The company offers online training, weekly training calls, and local field training. We strongly believe that an agent's success is largely based on their access to training and continual support.

**Q.** Is this insurance sales?

**A.** No, our current expansion is within our voluntary employee benefit market, which includes legal access and identity theft plans. Agents do, however, have access to insurance products through our subsidiary, Harvard Insurance Group.

**Q.** Is an insurance license required?

**A.** No, the identity theft plans can be marketed in all fifty states without an insurance license. Other products offered by HRMC may have licensing requirements.

**Q.** How am I paid?

**A.** Agents are paid by direct deposit and then sent a 1099 at the end of the year. All agents are independent contractors.